



*Making Room for Leadership: Power, Space and Influence*

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“Power is constructed in social settings, and your presence impacts how others perceive your leadership potential. You have a choice whether to engage in the leadership process or simply watch it. You can play in the sandbox or stay on the outside. If you want to influence as Christ did, you need practical strategies to help you get in the game.”

—MaryKate Morse in *Making Room for Leadership*

## Professor Says True Leadership Happens Between the Lines

According to MaryKate Morse, our bodies carry the message of power. They tell others whether we have power (or not) and whether we will share it (or not). Everyone reads the unspoken language of the body. Our presence and potential for influencing are part of daily life.

In *Making Room for Leadership: Power, Space and Influence*, Morse details not only how to read these nonverbal cues, but also how to use them to become a more effective leader and team member. Her model for someone who used their power, space and influence well? Jesus Christ, who constantly brought others into his own space while making them feel acknowledged and respected. Jesus may have looked to others like he was giving up his power, but in reality he was using it to bring people into God’s kingdom.

In *Making Room for Leadership*, Morse explains

- the physical nature of leadership
- the difference between expert power, character power, role power and culture power, and how each can be used for either good or bad
- visual markers that indicate who has more presence and who has less presence
- the power of second impressions
- why Western values of personal freedom, independence and self-sufficiency sometimes cause people to misuse power
- what a healthy group looks like
- why having too little influence or using influence for personal gain is uncharacteristic of a follower of Christ
- practical strategies for bringing presence to meetings or other social interactions

Morse compares life to a sandbox—a place where everyone is invited to play, but where there is often someone charging around in the middle, knocking others out and stomping on the creativity of those in the corners. This book is about unpacking the message our bodies send as we play together in the sandbox. Especially geared toward leaders and potential leaders, *Making Room for Leadership* is for anyone who wants to make a difference.